



MWSE-GPTF FY24 Cycle 2 Partner Informational Session 4/16/24

MWSE: Our Mission: To Grow Today's Workforce and Tomorrow's Economy by Engaging Employers, Job Seekers & Partners.



Today's Agenda

- Meet The TEAM
- GPTF Overview/History
- MWSE Role
- GPTF Statewide Statistics
- MWSE FY22 Economic Impact
- Partners/Partner Roles
- Budget History/Maximum Dollar Amounts
- USDOL Registered Apprenticeship Eligibility
- Spread The Word- Social Media
- Timeline
- Your next steps
- Q&A- IF you have questions you may put them in Chat at the end



MEET OUR BUSINESS SERVICES TEAM!!!

Now Serving: Hillsdale, Jackson, Lenawee, Livingston and Washtenaw Counties and the surrounding areas.

All Five Counties

Richard Scott- Business Services
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All Five Counties

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Jackson County

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Jackson County

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Livingston County

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Lenawee County

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Hillsdale County

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All Five Counties

Amber Keyes-Business Services
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All Five Counties

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All Five Counties

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Talent Fund

Why was the Talent Fund developed?

The Talent Fund brings many benefits to Michigan's employers and employees. The Talent Fund:

- Helps ensure Michigan's employers have the talent they need to compete and grow, while also ensuring individuals have the skills they need for in-demand jobs.
- Expands and improves employees' skills and develops their opportunities for growth or promotion within the company and for economic advancement.
- Addresses skills shortages by reskilling and upskilling Michigan workers based on employers' needs.
- Supports an increase in credentials, certificates and degrees through employer-responsive training that enhances talent attraction, productivity and retention.



GPTF- Independent/ELC Awards

The GPTF (Talent Fund) is a competitive award for employers to utilize needed trainings that they have identified to address their skills gap. This also assist in training and developing Current Employee's and New Hires.

ELC(Employer Led Collaboratives)- Work very much the same as Independent except they involve 2 or more employer's sharing training needs that come together in a collaboration to upskill their employee's. ELC's have their own scoring criteria and they are not for NEW HIRE OJT but Current workers Only(Exception is shared holding of USDOL Apprenticeship training Standards. *Application dates are also separate.*

**All awards are competitive- Successful completion and submission of application does not guarantee approval.*

MWSE-Role and Responsibilities

- MWSE host region wide talent fund info sessions
- Conducts fact finding sessions to determine talent skills gap, approvable training providers and appropriate training funds.
- Employer Applications are done online (WBLOMS) and submitted to the state by their local MWSE representative.
- IT is LEO/WD who approves or denies Applications.



GPTF Statewide Results 2014-2024

Total Number of awards: 7,117

Average award amount: \$39,620

Average training cost per person: \$1,385



MWSE-FY21-FY24 Performance

- \$69 million + awarded
- 275 awarded –Applications consist of New Hires, Current Worker and Apprenticeship Trainings



GPTF LOCAL MWSE FY23 ECONOMIC IMPACT

- \$3.6 Million awarded to Southeast Michigan businesses in 2023
- Created 789 jobs
- Trained 1800 employee's
- Created 174 New Apprenticeships.

VISIT WWW.MWSE.ORG/GOING-PRO to learn more



Annual GPTF Budgets

- FY19- \$31 Million
- FY 20- Not Funded, all resources directed to COVID-19
- FY21- \$42.8 Million
- FY22- \$42.8 Million
- FY23- \$55 Million
- FY24- \$55 Million

Referral Partners

Any of the following partners can identify eligible employers that have a documented need for recruitment and/or development of talent; however, final project approval lies with LEO-WD.

- MWAs as the lead partner
- Michigan Economic Development Corporation (MEDC)
- Local economic development organizations
- Michigan community colleges and other eligible training providers
- Labor Unions
- Industry collaboratives
- Chambers of commerce



Partner Roles

- Training Providers- Listen to employer training needs and work closely with them to meet those needs by providing the training and producing credentials
- Economic Developers & Chambers-Referring, promoting GPTF, engaging with MWSE to get the word out about GPTF
- Help MWSE get the FY24 GPTF Cycle 2 word out to employers & Job seekers



Eligible Training Providers

- Michigan community colleges
- Private and public college and universities
- Private training providers
- Training provider identified by and agreed upon by all partners, who can do accelerated “just-in-time” training
- Labor unions
- Vendors providing training on their equipment or systems
- Proprietary Schools as licensed in the state of Michigan
- Registered USDOL joint apprenticeship training centers (JATC)



WHO IS AN ELIGIBLE EMPLOYER?

- Non-government private entity; for profit or non-profit with a Michigan Presence
- Compliant with all state tax obligations
- The Majority of Federally Qualified Health Centers (**Non Gov Entities**)

NOT ELIGIBLE TO APPLY

- Federally recognized governments (Native American Tribes) including tribal casinos
- Federal, State and Local Governments
- Public institutions or entities
- Local and Intermediate School Districts
- Municipally owned Utilities
- County Road Commissions
- Government Community Mental Health Authorities

*** Unions are not eligible employers but may be eligible training providers**



Multiple Application Award Cycles

- 12 Month training cycles, where each training must be completed within one year of the date of the award- no extensions will be approved
 - FY24 Cycle 2 Training must be completed by June 30, 2025, to apply for FY25 Cycle 2 training
 - May have no more than 1 independent and 1 ELC award at a time
 - Employers may apply in Cycle 1 FY25 if not awarded in Cycle 2 FY24
- *All awards are competitive- Successful completion and submission of application does not guarantee approval.***



Types of Eligible Trainee's

- Current Workers- Employee's on your current payroll system at date of application.
- New Hires- Employee hired 30 days, prior to, on or after award date (exact date will be on Award Letter)
- Individual not employed at the time of application but Re-hired 30 days prior to, on or after award date for a different position
- Apprentice- ALL USDOL Registered Apprentice From 1st year through Completion
- ALL Employee's must be full time/permanent and working at least 32 hrs/wk.

*Per Person Cap- \$2,000 per person

USDOL Registered Apprentice-\$3,500

*No more than \$500,000 may be awarded to an individual employer site



TRAINING

- All training will be approved by MWSE prior to submission to LEO/WD
- Funding will be utilized to provide short-term training to meet current, documented needs of employers.
- No single training should exceed 6 months
- All classroom/customized training & apprenticeship training should conclude within one year from the date of award
- **Any reimbursable training will need to be completed by June 30, 2025**



USDOL APPRENTICE

USDOL Registered Apprentice OJT/ Classroom Training (First-Completion)

- Current Worker and New Hire USDOL Registered Apprentices are eligible apprentices
- Employer must submit names of apprentices and who holds the standards for that apprentice to their MWSE Business Services Coordinator before employer can Re-imbursed

Classroom Training

Classroom or Customized Training

- May be for current or new employees
- Must lead to a credential for a skill that is transferable and recognized by industry. The credential should allow the individual to retain employment, or in the case that they become unemployed, gain employment in a shorter timeframe
- Conducted by a 3rd party unless exclusive in nature
- May take place at the training provider or on-site at the employer
- May take place online but must provide rationale to support online learning



Examples of Eligible Training topics and activities:

- ABS Welding
- Advanced IT Networking
- Air Pollution Control Systems
- Alphacam
- American Sign Language (ASL)*
- Assembly Technician
- AutoCAD
- Blueprint Reading
- Certified Nursing Assistant (CNA)
- Certified Surgical Cleaning Technician
- Child Development Associates (CDA) certification
- Computer Numeric Control (CNC) Operator
- Computer Numeric Control (CNC) Programmer
- Drill Press
- Electrical Equipment
- Emergency Medical Technician
- Engine Diagnostics

- English as a Second Language (ESL)*
- Financial Accounting
- Foam Fabrication
- Food Safety Modernization
- Geometric Dimensioning and Tolerancing (GD&T)
- Human Resources, as defined*- ONLY FOR APPRENTICES



Examples of Ineligible Training topics and activities:

- Adult Education (High School Completion / Equivalency) *
- Adult Education (Remedial Education and Soft Skills Training)
- Consulting to improve company processes
- Continuing Education*
- Curriculum Development

- Certification Maintenance, Re-certification, or License Renewal*
- Human Resources (non-apprenticeship)
- In-house*
- Introductory Process Improvement*
- Language*
- Laws, Regulations and Taxes*

- Literacy
- Microsoft Office*
- Online Resource Libraries*
- On-the-Job Training (OJT)*
- Safety Training*
- Seminars, Conferences, Webinars (stand-alone),
- Workshops, etc.*
- Subscriptions for eLearning
- Vendor/Equipment*
- Soft Skills*



SOFT SKILLS

- Active Shooter
- Adapting to Change
- Anger Management
- Assessments
- Bankruptcy Laws
- Branding
- Business Policies and Procedures
- Business Writing
- Coaching/Mentoring
- Conducting Effective Meetings
- Constructive Feedback and Criticism
- Conflict Resolution
- Customer Service
- Decision Making
- Drug and Alcohol Education
- Drug Testing
- Email skills
- Employee Relations
- Emotional Intelligence Facilitation
- Foreign Culture and Customs
- Foreign Languages
- Forums
- Generational Divide
- Habits of Successful People
- Non-apprentice HR Training



WBLOMS

ALL Applications are completed through WBLOMS (Work based Learning Online Management System) <https://app.wda.state.mi.us/WBL/signin>

- Completed by employer
- Completion of an application does not guarantee funding

Scoring Transparency

- Scoring Criteria: Focuses Only on Objective Categories
- Scoring results will be published post application process

* Possible 50 pts



SCORING

CRITERIA

Scoring Criteria	Points FY24
High Priority Industry Sector	10
Application includes training directly applicable to Infrastructure, Electric Vehicle (EV) or Mobility	1
Application includes training in partnership with a community college, university, or a third party	Up to 8
Special allowance for labor market participation policies of the employer	Up to 3
Diversity, Equity and Inclusion (DEI) Allowance for minority-owned, women-owned, veteran-owned, Individual with a Disability (IWD) owned and controlled; or is a Geographically-Disadvantaged Business Enterprise	4
Application includes USDOL Registered Apprentices (first year through completion) leading to the nationally recognized, portable Certificate of Completion > 0 and up to 25% of trainees = 3 points > 25% and up to 50% of all trainees = 5 points > 50% of all trainees = 7 points	Up to 7
Hourly median wage of trainees is equal to or above Regional Median Wage	11
Size of amount of funding requested <div style="text-align: right;"> Up to \$60,000: 6 points \$60,001 to \$120,000: 4 points \$120,001 to \$180,000: 3 points \$180,001 to \$220,000: 2 points \$220,001 and above: 0 points </div>	Up to 6
Total	50

Independent Application Subsequent Scoring Criteria

In the event of clustered scoring, we will revert to the following criteria. Requests may also be subject to budget reductions. LEO-WD reserves the right to further prioritize (i.e., first priority given to applicants with an apprenticeship).

Subsequent Scoring Criteria	FY24 Points (Bonus)	Explanatory Notes
Application includes USDOL Registered Apprentices (first year through completion) leading to the nationally recognized, portable Certificate of Completion.	2	To earn bonus points, minimum of one (1) USDOL Registered Apprentice must be listed on the training plan. Expanded beyond first year registered apprenticeship, intended to prioritize completion. Apprentices may be funded regardless of where they are in the program.
Applicant employs fewer than 100 full-time employees	1	To earn a bonus point, employer must have 1-99 full-time employees at location on the application
50% or more of trainees are new employees (new hires)	1	To earn a bonus point, 50% or more of trainees must be new employees (new hires)

Size of amount of funding requested is no more than \$60,000	1	To earn a bonus point, the size of amount of funding requested must be no more than \$60,000
Total	5	



COMPLETION OF TRAINING

EMPLOYER MUST SUBMIT TO MWSE- INVOICING DOCUMENTS

- Invoice to MWSE/Must have invoice # and Training/Trainee Names/Cost
- Copy of Training Providers Invoice to Employer
- Copy of Certification/Completion of Training Cert or Grades
- **PER PERSON MAX WILL BE ENFORCED, ANY OVERAGE WILL BE EMPLOYERS COST (\$2,000 Max For Current Worker/New HIRE NON-APPRENTICE & \$3,500 MAX for Approved USDOL Registered Apprentices Trainings).**
- **IF YOU ARE A TRAINING PROVIDER PLEASE BE READY TO PROVIDE THE EMPLOYER WITH THE INVOICING DOCUMENTS NEEDED AFTER TRAINING COMPLETION.**



FY24 GPTF Cycle 2 Timeline

- MWSE Partners Information Session - Tuesday April 16th 2024
- Businesses Information Sessions – April 10th & 15th 2024 (already held)
- GPTF FY24 Cycle 2 applications open – Monday April 22nd 2024
- Application closed deadline – Friday May 10th 2024 by 4:59 PM (submitted to MWA)
- GPTF FY 24 Cycle 2 awards announced – TBD
- Approved/funded award letters sent by MWSE – Immediately following approval announcement from the State of Michigan
- Trainings can begin – July 1, 2024 through June 30, 2025

MWSE, Partners & Employers



- Working together...., MWSE, Partners & Employers can make a difference.
- With your support, we are looking forward to another successful year of GPTF trainings.



YOUR NEXT STEPS

- Make sure to share GPTF FY24 Cycle 2 Application Dates with Employers and Partners that may not be aware.
- Contact your local MWSE Business Service Coordinator with any Employer Referrals.
- If you are a training provider, be ready to work with your employers on their specific training needs.



Creating Connections to a Better Future!

WWW.MWSE.ORG



Michigan Works! Southeast is an Equal Opportunity Employer/Program | Auxiliary aids and other accommodations are available upon request to individuals with disabilities | Supported by the State of Michigan | Paid for with State / Federal Funds | Proud Partner of the American Job Center Network | Toll-free telephone number 1-800-285-WORK (9675) | TTY: 7-1-1



Q & A